

NICK SCALI LIMITED
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nickscali
FURNITURE

18th May 2012

The Director
Infrastructure Projects
Department of Planning & Infrastructure
NSW Government

Dear Sir/Madam,

Re: Proposed North West Rail Link - Totally Home Bella Vista

We are writing to lodge our objection to the proposed North West Rail Link. If the project proceeds as proposed, it will have an enormous adverse impact on our company.

Currently we have two retail businesses in the Totally Home Bella Vista Centre, trading respectively as Nick Scali Furniture and Sofas to Go. The company earns a considerable profit from these businesses in this particular location.

If the proposed North West Rail Link proceeds as proposed and the Totally Home Bella Vista Centre is demolished, these businesses will have to be closed and our company will suffer substantial financial losses including:

- Substantial loss of goodwill for both businesses
- Substantial loss of profits.

Additionally, the loss of the businesses is likely to adversely impact the capital value of our company and our company's share price. In turn this will adversely impact our shareholders.

We have established enormous goodwill in the Hills District. The closure of the Totally Home Bella Vista Centre will result in the permanent loss of that goodwill. Unfortunately, we are not aware of any alternative comparable locations in the Hills District to which our businesses can be relocated.

We look forward to your urgent response and ask you to direct any correspondence to our postal address as above or by email to abirse@nickscali.com.au.

Kind regards,
NICK SCALI LIMITED



ANTHONY SCALI
Managing Director