

27 August 2018

Rosie King  
Director Engagement and Culture  
Renew Estate  
1019 East Esplanade  
Manly NSW 2095

Dear Rosie

**Springdale Solar Farm - Working with Renew Estate to help connect local businesses,  
contractors and suppliers**

We understand that Renew Estate has lodged a development application for the Springdale Solar Farm which is on public exhibition until the 29<sup>th</sup> of August. We also understand that the NSW Government has a strong interest in the proposals that will stimulate jobs and investment within the local area of the Yass Valley Council area and the State of New South Wales and deliver tangible economic benefits for the area and the State.

In our capacity as a Government sponsored business network that introduces regional Australian contractors and suppliers to projects such as the Springdale Solar Farm, we are pleased to provide this submission in support of the project and the work we have already done with Renew Estate so far in the project's development and also on other projects such as Royalla and Mugga Lane Solar Farms, as well as our plans to ensure that local businesses, contractors and suppliers can participate in the delivery of the project.

**About ICN**

The ICN is an independent organisation financially supported by Australian, New Zealand, State and territory governments. Since it started over 30 years ago, ICN has helped local suppliers find \$28 billion worth of contracts.

The ICN is a business network that offers tailored Australian and New Zealand procurement solutions through a personalised consultancy service. We offer a new business source for suppliers and a sophisticated search service for project managers, in essence an innovative industry matchmaker. Our role is to find the suppliers and service providers who are best equipped to meet the requirements of hundreds of projects across Australia and New Zealand.

**A successful working history with Renew Estate**

Our regional managers have been working with Renew Estate on this and other projects in their portfolio for the last 12 months.

### **Securing local contractors for the construction and operations of the project**

The ICN will work with Renew Estate to help connect local businesses, contractors and suppliers to the Springdale Solar Farm project through our innovative ICN Gateway online portal. The Gateway portal is a powerful online tool connecting suppliers and project managers. The ICN Gateway online portal was already used on the Mugga Lane Solar Farm project in 2015 to canvas expressions of interest for the project and at that attracted 122 businesses had lodged over 200 expressions of interests in 20 work packages.

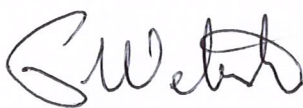
Once Renew Estate is in a position to let the Springdale Solar Farm project to subcontracts, we envisage hosting their project on our Gateway portal to solicit interest across the diverse range of areas that are required to deliver the project. This would include:

- Accommodation - short and long term
- Air-conditioning servicing
- Arborists, Weed Spraying, and Landscaping
- Catering
- Cleaners, waste removal providers
- Construction materials (aggregate, concrete, road base, reinforcing steel etc)
- Electrical Wholesalers
- Fencing Contractors
- Fire alarm & Fire Extinguisher services
- General Contractors (mechanical & electrical trades-wind turbine training experience desirable)
- High & Low voltage electrical (maintenance and repairs)
- IT & telecommunications services
- Plant & equipment hire services (wet or dry)
- Plumbers & Building Maintenance
- Recruitment Services and Labour Hire
- Site facilities and temporary services (power, water, telecommunications etc.)
- Structural concrete foundations
- Suppliers of tools, hardware, engineering supplies, safety equipment and construction consumables
- Temporary and permanent buildings supply
- Training Providers (RTO's) particularly construction safety training and high voltage training
- Transportation & Couriers (local, statewide, interstate and international)

The ICN is committed to helping Renew Estate to achieve satisfactory completion of the project under the State Planning requirements and to ensuring that Renew Estate can optimise the involvement of local businesses, contractors and suppliers for the project, and driving maximum economic benefits for the region.

We look forward to working with Renew Estate on this exciting project.

Yours sincerely



**Peter Webster**  
Executive Director