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## NEW SOUTH WALES MASONIC CLUB

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Monday 10 September 2018

### Re: Occupancy figures for the Castlereagh Boutique Hotel

To Whom It May Concern;

The NSW Masonic Club (est 1893) wholly owns and operates the Castlereagh Boutique Hotel since it was established in 1984 as the Castlereagh Inn.

A total of 94.56% of the income generated by the NSW Masonic Club is derived from the Castlereagh Boutique Hotel accommodation. A further 3.68% is derived from meeting room income. This income supports wages and all expenses needed to operate the Club and future re-investment into the facilities for Members and guests.

In the 2017/18 financial year, the Hotel generated a total gross room revenue of \$4.221Million over 25,447 room nights, operating at 84% occupancy.

Of the total 25,447 room nights, Castlereagh Boutique Hotel welcomes the following visitors to Sydney:

Leisure domestic travellers (within Australia):	41.15%
Leisure International travellers:	25.49%
Corporate/Conference attendees:	33.36%

It is to be noted that any disruption to the income of the Club severely impacts on it's ability to operate short or long term.

If any further clarification is required on the above is required, please contact the undersigned on 02 9284 1000.

Yours Faithfully

Paul Brasch  
General Manager  
NSW Masonic Club &  
Castlereagh Boutique Hotel