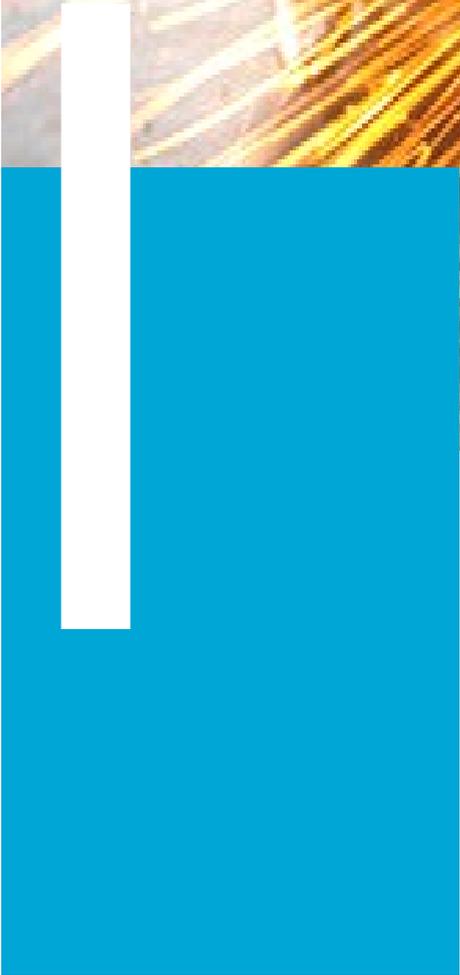




2022-2023



# PERSAS

FLUID POWER & CRITICAL TORQUE SPECIALISTS

## Capability Statement

TOTAL SERVICE, SINGLE SOLUTION



# Total Service, Single Solution.

## CAPABILITY STATEMENT

PERSAS provides everything you need to maximise the utilisation of your workshop equipment, including genuine OEM parts, service, technical support and training.

Our product range and support structure offers you a single source for all your pneumatic tooling, hydraulic lifting equipment, critical torque equipment and pressure cleaning equipment requirements.



# A ONE-STOP SOLUTION FOR THE MINING, CIVIL & HEAVY ENGINEERING INDUSTRIES for all your FLUID POWER & CRITICAL TORQUE EQUIPMENT

Based in Rutherford, we've been providing a high level of customer support and satisfaction to our community for more than 35 years. We also have representatives covering a large portion of NSW including Sydney, Mudgee, Lithgow, Narrabri, Great Lakes, Tamworth, Central Table Lands, NW Slopes and Plains, mid-North Coast, Lake Macquarie, Newcastle and the Hunter region. The quality service and assurance we provide is second to none, with our reputation across locations being of high importance to us.

With today's high demands on minimising downtime for clients, PERSAS' focus remains on providing specialised services from standard preventative maintenance services to complete overhauls, onsite testing and certification - all in the most cost-efficient way.

Our specialised showroom highlights a substantial part of our product portfolio and our highly experienced staff will ensure you're getting the most appropriate tools for the job every time.

# ■ Our Partners





We stock a wide range of equipment to suit the mining, construction, railway, automation, agricultural, engineering and civil industries, and more.

Our ability to service what we sell, as well as identify and correct any problems a client may have is our main goal and mission here at PERSAS.

# Our Core Competencies

## FULL REPAIR and REBUILD SERVICES

PERSAS operated a fully equipped workshop repair and rebuild facility, with a focus on the highest standards of workmanship.

All repairs and rebuild services are carried out by qualified and trained workshop technicians, with product and technical knowhow and decades of experience.

We understand and appreciate that keeping your fleet of equipment in good working order is crucial to ensuring you get the most out of your capital and in limiting downtime.

Our team has the experience and skillset to meet your complex business and project demands, so you can maximise productivity and ensure you're operating safely and efficiently.

## IN-HOUSE and ONSITE TESTING & CERTIFICATION

PERSAS offers both in-house and onsite inspections to help ensure that all your equipment is working to operational standards.

We can also help set up and maintain a tool registry for clients where all equipment is tagged, certified and logged for the most efficient and safe maintenance of your tools and equipment.

## PRODUCT AND SUPPLY

With over thirty-five years of experience servicing the Hunter region and beyond, we are a leading provider of high-quality equipment and services.

Through our strong relationships with industry leading partners, we provide equipment that is innovative, safety assured and right for any given application.

We understand that with the correct equipment you can improve process, productivity and find new ways to be ahead of the game. Our competitive edge as a Hunter leading industry supplier allows us to find the best quality equipment for even the most demanding projects. Specialising in unique equipment for harsh environments, we make sure to cover all the bases, including providing servicing and specialised testing so you get the best return from your investment.

- ◆ *Hydraulic Lifting Equipment*
- ◆ *Critical Torque Equipment*
- ◆ *Pneumatic Tooling & Equipment*
- ◆ *Pneumatic Motion Control*
- ◆ *Pneumatic Starting Systems*
- ◆ *Lubrication Equipment*
- ◆ *Air Preparation Equipment*

## ■ SERVICE EXCHANGE and HIRE EQUIPMENT

Sometimes it just make sound financial sense to replace a worn-out part with a brand-new one. You can spend more time in the workshop repairing a broken component on older equipment than you can afford, for example.

PERSAS Service Exchange program gives you immediate access to re-manufactured starter motors and compressors - at a competitive price.

PERSAS carries a range of specialise equipment suitable for use in the coal industry, and many other harsh environments.

## ■ TRAINING FOR YOUR TEAM

Empower your team to use your equipment safely and effectively. We can provide the training your team needs to have a n in-depth understanding of each piece of equipment so you can get more out of each use.

We'll take you through product demonstrations, overviews of the features and benefits, best practices and how to maintain it to increase its longevity.

**Our team are qualified and skilled with all the latest industry knowledge and training to ensure quality and safety assurance in the workplace. We pride ourselves on being able to provide that knowledge to our clients through our training services.**



# Qualifications and Certifications

Health, safety, quality assurance and environmental management are a priority at PERSAS. Ingrained into everything we do is a commitment to ensuring our staff and yours are kept safe and that our equipment is innovative and of a high standard of quality.

We are dedicated to maintaining the highest standard of industry certification, and our team demonstrates this knowledge, efficiency and commitment in everything we do.



**QMS** Certification Services



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# Areas of Service



PERSAS - 117 Racecourse Road RUTHERFORD NSW 2320

HUNTER REGION

GREATER SYDNEY

MUDGEEE

LITHGOW

NARRABRI

GREAT LAKES

TAMWORTH

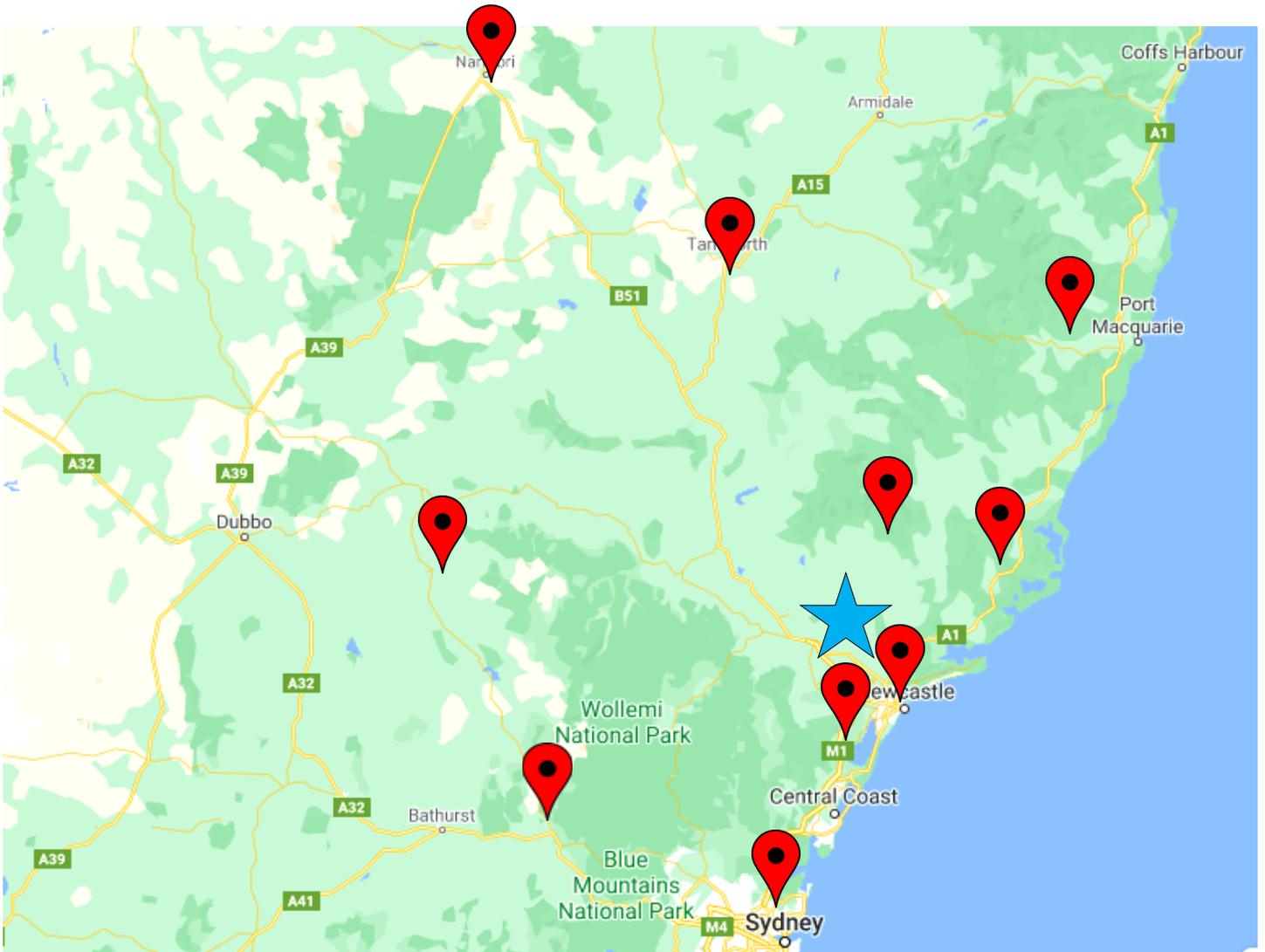
CENTRAL TABLELANDS

NW SLOPES and PLAINS

MID-NORTH COAST

LAKE MACQUARIE

NEWCASTLE



# ■ Contact Us



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