



27th August 2014

Future Events Pty Ltd
222 York St
South Melbourne VIC 3205

Dear Eugene,

Re: EVENT FIRST AID AND HEALTH SERVICE PROPOSAL – Future Music Event 2014

St John Ambulance Australia (NSW) is pleased to provide a proposal and expected donation for the provision of Event First Aid and Health Service for your 2014 Future Music Event.

The service requirements outlined in the proposal are well known to St John (NSW), as we have previously provided first aid and medical service coverage at this event. As such, we are well positioned to provide safe, timely, and professional solutions for the event.

St John (NSW) will provide Future Events Pty Ltd with several key benefits which including:

- Being the largest event first aid and medical provider in NSW with over 3500 members
- Extensive communications network which includes a modern Communications Centre
- A dedicated Command team for the duration of the event with extensive experience
- Extensive experience with dance music festivals being the preferred event first aid and medical service provider to the majority of summer music festivals.
- An extensive in office support team for all reporting and statistic requirements.
- The large and diverse range of vehicles available for use within the event.
- Seamless integration with the Ambulance Service of New South Wales (ASNSW), Police, Fire Brigade and other emergency service organizations.

Your event first aid and medical coverage will be provided by professionally trained volunteers staffing static posts at various locations along with an ACMT and mobile medical teams, mobile teams, transport units and bicycle emergency response teams (BERT). In field teams, will be supported by communications staff located in the St John (NSW) Communications Centre and onsite Emergency Operations Centre (EOC).

The expected donation for your Future Music Event is \$16,500.

We thank you for the opportunity to provide a proposal and look forward to building a strong partnership with you.

Should you require any further information concerning this, please do not hesitate to contact me on 02 9745 8700 or 0418 222 366.

A handwritten signature in black ink, appearing to read "Rod O'Donnell", written over a white background.

Rod O'Donnell

General Manager – People, Membership and Community Services.



Proposal for Event First Aid and Health Services

Future Music Festival 2014

**Internal and approved
stakeholder use only**

August 2013

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1. ORGANISATIONAL PROFILE – ST JOHN AMBULANCE AUSTRALIA (NSW)

St John (NSW) is a self-funded charity that has been serving the community since 1883 and trains over 79,000 people in first aid annually. Our First Aid Services (or commonly referred to as our 'black & white') volunteers provide event first aid and health services at community gatherings and celebrations. In 2011, our first aid volunteers treated 29,287 casualties and logged over 311,341 hours of voluntary first service and skills development and they attended 8,092 events and emergencies.

St John (NSW) is the leading provider of event first aid and health services in NSW and has provided coverage at a range of events across the NSW from small scale local events to major public gatherings including:

- World Youth Day
- FIFA Fan Fest
- Sydney World Masters Games
- Royal Easter Show
- New Years Eve celebrations
- City to Surf
- Big Day Out
- Australia Day
- Good Vibrations
- ANZAC Day
- Sydney Running Festival
- Stereosonic
- SMH Half Marathon
- Future Music Festival



At most events across NSW, St John (NSW) is the sole provider in the field with significant integration with the Ambulance Service of NSW (ASNSW).

2. Future Music FESTIVAL – Event First Aid and Health Service Capabilities

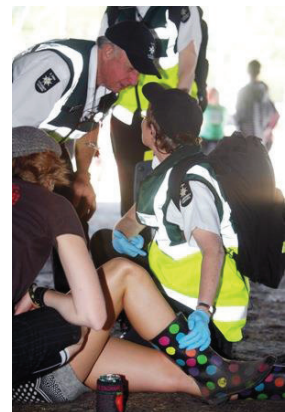
St John (NSW) can provide Event Organisers with a number of specialised event first aid and health services which include:

- First Responders
- Advanced Responders
- Bicycle Emergency Response Team (BERT)
- Advanced Clinical Management Centre (ACMC)
- Transport Operators
- Medical Emergency Response Teams (MERT)
- Communication Operators
- Experienced Command Staff

2.1 First Responders

St John (NSW) will provide a team of fully qualified First Responders. These members provide the initial first aid service to patrons in need.

Our First Responders hold current Advanced First Aid Qualifications incorporating Advanced Life Support (ALS) qualifications which include training in the use of the Oxygen Resuscitation Equipment, Semi Automatic External Defibrillation (AED) equipment and the administration of pain reducing medication.

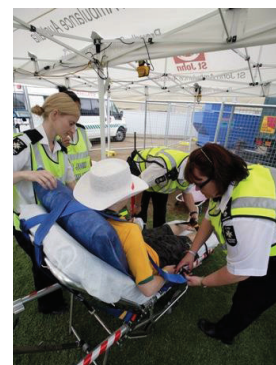


2.2 Advanced Responders

St John (NSW) will provide fully qualified Advanced Responders. These members hold the same qualifications as First Responders with some extra specialist training in:

- Spinal Injury management.
- Advanced vital signs/clinical assessment.

These members will provide extra clinical assistance to the First Responders at first aid posts and be able to quickly establish patients that require further or more specialist medical treatment and management.



2.3 Bicycle Emergency Response Teams



St John (NSW) will provide several fully qualified Bicycle Emergency Response Teams (BERT) consisting of two members. These teams facilitate rapid response to requests away from first aid posts and usually patrol the outer perimeter of the venues and can rapidly respond to patients in need in the event site.

These members hold the same qualifications as First Responders or Advanced Responders with all bike teams have Advanced Life Support capability.

2.4 Advanced Clinical Management Centre (ACMC)

St John (NSW) will operate an Advanced Clinical Management Centre (ACMC) staffed by qualified Health Care Professionals (doctors, nurses, paramedics) and Advanced Responders.

The role of this group is to provide advanced care including fluid resuscitation to patrons to reduce the number of patients transferred to hospital.

The ACMC will also serve as a base for the event first aid and Medical Emergency Response Team (MERT) and internal transport (medicab/patient transport buggy). This ACMC will aim to service the entire event site, and act as a triage point for any incoming Ambulance Service of NSW (ASNSW) vehicles.

2.5 Medical Emergency Response Team (MERT)

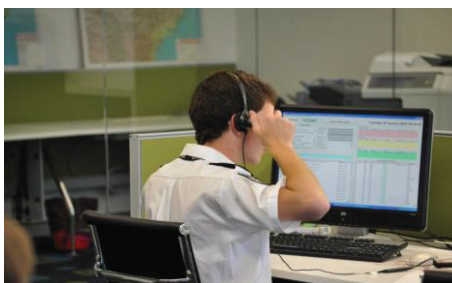
St John (NSW) will provide Mobile Emergency Response Teams (MERT), comprising of qualified Health Care Professionals (doctors, nurses, paramedics) will be based at the Advanced Clinical Management Centre (ACMC). Their role is to stabilise casualties in the event site and provide advanced clinical support to response teams. MERTs carry advanced equipment that allows them to stabilise casualties in the field and enable safe transport from the event to the ACMC.



2.6 Transport Operators

St John (NSW) will provide fully qualified transport operators (medicab/transport buggy) at this event to move casualties from most locations in the event site to a first aid post, ACMC or handover directly to ASNSW.

2.7 Communications Operators and Supervisors



St John (NSW) operates and maintains its own secure radio network across NSW. For Future Music Festival, all communications for St John (NSW) will be coordinated through the St John (NSW) State Operations Centre with a liaison officer working remotely in the ESOC.

St John (NSW) will provide fully qualified Radio Operators who are supported by Communication Supervisors to service events. Our Radio Operators and Communication Supervisors undertake additional training before they undertake these technical roles.

All structural hardware is provided by St John (NSW) for the duration of any event. This includes, aerials, portable masts, cabling, radio consoles for posts and handheld radios for members in the field.

2.8 Experienced Command Staff

St John (NSW) will provide fully qualified and experienced Commanders to service this event. Our Commanders undertake additional training and development opportunities that better prepare them for different situations that they may be confronted with at events.



2.9 Assumed and intended staffing for Future Music Festival 2014

St John (NSW) has devised the below outline of assumed and intended requirements for event first aid and health services of Future Music Festival 2014. This outline is based on previous experience with the Future Music Festival 2013 Event, as well as experience of providing event first aid and health services to similar events and environments. From the current understanding of the event, the event first aid and health services model will comprise of:

- Command Team
- Communications – UHF Network and qualified operators
- 4 x first aid posts with capability to manage serious cases
- 1 x staffed Advanced Clinical Management Centre (ACMC)
- 1 x Mobile Emergency Response Teams (MERT)
- 2 x Patient Transport Medicab (for internal patient transport)
- 2 x BERT for rapid venue response
- Up to 70 St John (NSW) members dedicated to the above comprising of First Responders, Advanced Responders and Health Care Professionals (nurses, paramedics and doctors)

3. THE ST JOHN (NSW) – Value Add Offering

3.1 Other service integration

St John (NSW) has a long history of close integration with all Emergency Service Organisations and Health Care Agencies. During emergency/disaster deployments and major incidents, St John (NSW) works under the direction of the Ambulance Service of New South Wales (ASNSW) and is specifically written into the Department of Health (DoH) State Disaster Plan (DISPLAN).

St John (NSW) has a strong relationship with ASNSW at large events and work cooperatively to manage incidents onsite, minimising the demands on the Public Health System.

3.2 Event First Aid Knowledge

St John (NSW) has been providing first aid to the public for over 125 years. During this time, things have obviously changed. St John (NSW) has been at the forefront of the First Aid field and has proven itself to be not only a market leader but a change agent. We continued this recently with becoming the first event first aid and medical service provider to have a dedicated Bicycle Emergency Response Team (BERT) with ALS capability.

3.3 Command Team

St John (NSW) has a proven training program to give members the skills to command. This is not an easy task considering the conditions that our volunteers work under which can at times be stressful. Our leadership programs and Team Leader training give our members knowledge to command and our integrated command mentor systems ensure that this knowledge can be put into action under the oversight of experienced commanders, to pass down on the ground, skills that can only be learnt on the job.

3.4 Vehicle Support

St John (NSW) has the largest fleet of dedicated patient and member transport vehicles. The variety of vehicle capability gives St John (NSW) the flexibility of deploying the right vehicle for the right purpose this is a very unique position to be in and something other organisations are envious of.

3.5 Equipment & Member Welfare Support

St John (NSW) has a diverse range of emergency medical equipment that is deployed to events to enable our members to provide the best possible care to the sick and injured. We are constantly upgrading our equipment to ensure the highest possible standards are met. This equipment ranges from bandaids and bandages to advanced life support Automatic External Defibrillators (AEDS) and Oxy Viva Resuscitation units.

For Future Music Festival, St John will provide all necessary medical equipment to support the service model proposed.

St John (NSW) has a dedicated member welfare support system through our chaplaincy team. Members of this team are also available to provide these services to patrons in a limited capacity.



**Ambulance Service
of New South Wales**

Future Music ~~Producing~~ Pty Ltd
222 York St
South Melbourne
VIC 3205

75 Carlton Crescent
Summer Hill NSW 2130
Phone: (02) 8752 0482/0444
Fax: (02) 8752 0488
ABN 69 291 930 156

4 September 2013

Dear Eugene Brouwer

Ref:
eventplan@ambulance.nsw.gov.au

Thank you for your correspondence dated 20 August 2013 requesting a quotation for ambulance stand-by

At:- Randwick Racecourse

Address:- Alison Road

Suburb:- Randwick

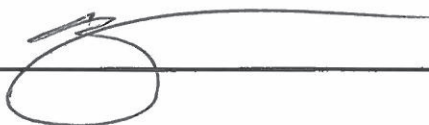
For:- Future Music Festival 2014

Following is the costing calculated in accordance with the rates disclosed on page two:

Date	On Site From	On Site To	Estimated Cost	GST	Total
Saturday 08 Mar 2014 - 1 x Supervisor	12:00	22:00	\$1,651.64	\$165.16	\$1,816.80
Saturday 08 Mar 2014 - 1 x Liaison Officer	12:00	22:00	\$1,651.64	\$165.16	\$1,816.80
Saturday 08 Mar 2014 - 1 x Crew	12:00	22:00	\$2,398.84	\$239.88	\$2,638.72
Saturday 08 Mar 2014 - 1 x Crew	12:00	22:00	\$2,996.60	\$299.66	\$3,296.26
Saturday 08 Mar 2014 - 1 x Crew	12:00	22:00	\$2,996.60	\$299.66	\$3,296.26
Should the event continue over the above times an additional fee per half hour or part thereof will apply.					
TOTAL COST (including travel time to and from nearest Ambulance Station)					\$12,864.85

By signing this quote you accept the total cost stated and the terms and conditions set out on page 2. Please return signed quote to the Event Planning Unit, via facsimile or email as soon as possible so that final arrangements can proceed.

Please complete this section and fax this page back to Event Planning Unit at least 28 days prior to your event.

Signature	Date
	30/9/13

The charge for your event was calculated in accordance with the following fee structure:

	4 Hours Minimum Charge For Two Paramedics. GST Inclusive	Half Hour Increments per Officer. GST Inclusive thereafter
Week Day	\$1,007.34	\$62.96
Saturday & Public Holiday	\$1,315.07	\$82.19
Sunday	\$1,468.98	\$91.82
Per Vehicle	\$1.72 Per Km	

The minimum number of Paramedics required to attend an event is two.

This is an approximate **STAND-BY FEE ONLY**. It covers First Aid treatment at the event. It **DOES NOT** cover any **PATIENT TRANSPORT** should the need arise. Patient transports will be charged separately to the patient.

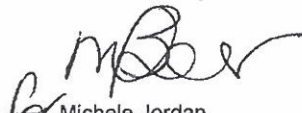
To amend or cancel this booking during business hours Monday to Friday please call 8752 0482 and confirm the cancellation by sending a fax to (02) 8752 0488 marked "Attn: Manager Event Planning" or email to eventplanning@ambulance.nsw.gov.au. If after hours, weekends or public holidays please telephone 8396 5038 and send a follow up email to: eventplanning@ambulance.nsw.gov.au. A cancellation fee of at least four hours per Paramedic at the quoted hourly rate for the event will be payable where the attendance is cancelled within 48 hours of the scheduled event, unless there are extenuating circumstances.

Conditions of attendance:

1. The Ambulance Service reserves the right to terminate and withdraw its attendance at any time.
2. Should an emergency situation arise which exhausts our normal stand-by resources and the Ambulance Service withdraws staff and/or vehicles from your fixture until such time as the emergency has been attended to, an appropriate reduction in attendance charges will apply.

If the quotation meets your requirements, please advise by facsimile or email as soon as possible so that final arrangements can proceed.

Yours sincerely,


for Michele Jordan
A/Operational Support Manager
Metropolitan Division



27th August 2014

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South Melbourne VIC 3205

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Good Life 2014

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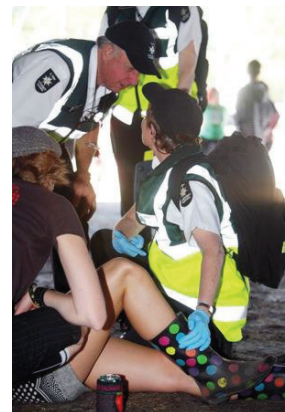
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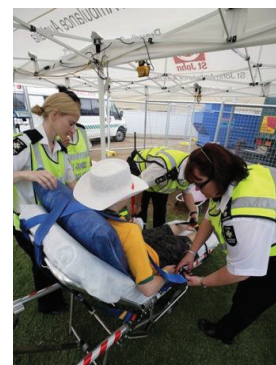


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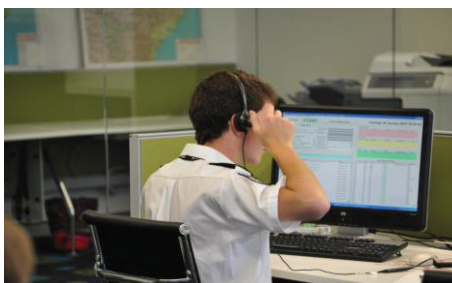
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- 3 x first aid posts with capability to manage serious cases
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- 1 x Mobile Emergency Response Teams (MERT)
- 1 x Patient Transport Medicab (for internal patient transport)
- 2 x BERT for rapid venue response
- Up to 20 St John (NSW) members dedicated to the above comprising of First Responders, Advanced Responders and Health Care Professionals (nurses, paramedics and doctors)

3. THE ST JOHN (NSW) – Value Add Offering

3.1 Other service integration

St John (NSW) has a long history of close integration with all Emergency Service Organisations and Health Care Agencies. During emergency/disaster deployments and major incidents, St John (NSW) works under the direction of the Ambulance Service of New South Wales (ASNSW) and is specifically written into the Department of Health (DoH) State Disaster Plan (DISPLAN).

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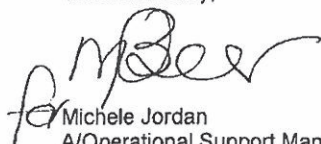
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Yours sincerely,



Michele Jordan
A/Operational Support Manager
Metropolitan Division